# Department of Information Resources
# DIR-TSO-2538
## Appendix C - Pricing Index (per Amendment 6)

| Product Category | DIR Customer Discount % from HP MSRP/US List Price |
|---|---|
| **HP PERSONAL COMPUTERS (PC)** | |
| **Desktops** | |
| Entry-Level Desktops (Includes Specialty Desktops) | 28.00% |
| Mid-Range Desktops | 32.00% |
| High-End Desktops | 34.00% |
| SMARTBUY SKUs (Desktops) | 1.00% |
| Configure-to-Order (CTO) Modules (Desktops) | 28.00% |
| Options & Accessories (Desktops) | 25.00% |
| **Workstations** | |
| Entry-Level Workstations | 33.00% |
| Sprout | 22.00% |
| Mid-Range Workstations | 35.00% |
| High-End Workstations | 37.00% |
| SMARTBUY SKUs (Workstations) | 1.00% |
| Configure-to-Order (CTO) Modules (Workstations) | 35.00% |
| Options & Accessories (Workstations) | 28.00% |
| **Retail Solutions** | |
| Retail Point-of-Sale (RPOS) Systems | 29.00% |
| SMARTBUY SKUs (RPOS) | 1.00% |
| Options & Accessories (RPOS) | 29.00% |
| **Thin Clients** | |
| Thin Clients | 22.00% |
| SMARTBUY SKUs (Thin Clients) | 1.00% |
| Options & Accessories (Thin Clients) | 22.00% |
| **Monitors** | |
| Monitors | 24.00% |
| Workstation Monitors | 24.00% |
| Digital Signage | 29.00% |
| SMARTBUY SKUs (Monitors) | 1.00% |
| Options & Accessories (Monitors) | 24.00% |
| Options & Accessories (Third-Party) | 10.00% |
| **Mobility Products** | |
| Mini Notebooks | 19.00% |
| Chromebooks | 8.00% |
| Slate and ElitePad (Including Configure-to-Order (CTO) Modules) | 21.00% |
| Entry-Level Notebooks | 28.00% |
| Entry-Level Notebooks - International Direct Ship (IDS) CTO | 12.00% |
| Mid-Range Notebooks | 32.00% |
| Mid-Range Notebooks - International Direct Ship (IDS) CTO | 16.00% |
| High-End Notebooks | 34.00% |
| High-End Notebooks - International Direct Ship (IDS) CTO | 18.00% |
| Mobile Workstations | 34.00% |
| Mobile Workstations - International Direct Ship (IDS) CTO | 18.00% |
| Specialty Notebooks (Including Tablet PCs) | 34.00% |
| SMARTBUY SKUs (Notebooks) | 1.00% |
| Configure-to-Order (CTO) Modules (Notebooks) | 22.00% |
| Options & Accessories (Notebooks) | 25.00% |
| **Care Pack Services** | |
| Care Pack Services (PC) | 26.00% |
| **Customization Services** | |
| Personal Systems HW Customization | 20.00% |
| Personal Systems Image Management | 20.00% |

| Product Category | DIR Customer Discount % from HP MSRP/US List Price |
|---|---|
| **HP PRINTING AND IMAGING** | |
| **Printers** | |
| Personal Color Laser Printer Family (LY/SB) | 39.00% |
| High Volume Color Laser Printer Family (AK) | 39.00% |
| Laser Multifunction Printer (C5) | 39.00% |
| Color Laser Multifunction Printer Family (ST) | 39.00% |
| Color All-in-One Laser Printer Family (K5) | 39.00% |
| Inkjet All-in-one Family – Productivity (DU/4H) | 39.00% |
| Inkjet All-in-one Family – Photo (5M) | 39.00% |
| Inkjet All-in-one Family – Entry Photo (2N) | 39.00% |
| Office Color Inkjet Printer Family (7T) | 39.00% |
| Wide Format Printer Family (30) | 25.00% |
| Color Inkjet Printers - Enterprise (3Y) | 39.00% |
| Office Black & White Laser Printer Family (PQ/8A) | 39.00% |
| Laserjet Pro Mono MFP (4L) | 39.00% |
| Personal Black & White Laser Printer Family (2B) | 39.00% |
| Office Laser Multifunction Printer Family (MA/T2/2Q/4M) | 39.00% |
| Printer Specials (Select PL 30 Models) - Please see listing below (Volume Discounts) | 39.00% |
| **Scanners** | |
| Scanners (4X) | 34.00% |
| **Specialty Printers** | |
| INDIGO Digital Press Printers (JP/ML) | 0.00% |
| SCITEX Printers (DA/TW/TX/TY/TZ) (Available through Authorized Resellers Only) | 0.00% |
| TROY Printers | 4.00% |
| **HP Supplies** | |
| Laser Jet Supplies Family (5T) | 38.00% |
| InkJet Supplies Family (1N) | 25.00% |
| InkJet Media Supplies Family (AU) | 27.00% |
| **HP Printer Options & Accessories** | |
| LaserJet Paper Handling Accessories (MC) | 39.00% |
| LaserJet Networking & Accessories (6A) | 39.00% |
| Misc Printer Accessories (2A) | 39.00% |
| **Imaging and Printing Software Solutions** | |
| Exstream & Output Software and Support (EX) | 35.00% |
| Cloud Print License (3U) | 15.00% |
| Technology Solutions & Partners / Jet Advantage (2D) | 25.00% |
| **Software Services** | |
| HP Software Professional Services | 10.00% |
| HP Software Training Services | 10.00% |
| **Care Pack Services** | |
| Care Pack Services (R4/K4/R6/64) | 26.00% |
| **Maintenance & Support Services** | |
| Solution Service, Maintenance Support (2P) | 7.00% |
| Exstream/Output Software Maintenance & Support (PR) | 0.00% |
| Managed Print Services (MPS) | 17.00% |
| **Hardware Support Services** | |
| Day One Contract Services (Printing and Personal Systems) | 18.00% |
| **Financial Services and Asset Recovery** | |
| Hewlett Packard Financial Services Company (HPFS) [1] | **Customer Quotes Provided** |
| HP Product Return and Recycling (Several Programs Available) [2] | **Customer Quotes Provided** |

[1] *Please reference Master Lease Agreement (Appendices G, G1, and G2).*

[2] *Several programs available, please see:* **http://www8.hp.com/us/en/hp-information/environment/product-recycling.html?jumpid=reg_r1002_usen_c-001_title_r0001#.UsmyZPRDtZ0**

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|---|---|
| | |

| Product Category | | DIR Customer Discount % from HP MSRP/US List Price |
|---|---|---|
| **SPARE PARTS** | | |
| **HP Spare Parts** | | |
| HP Spare Parts [3] | | **0.00%** |
| [3] Product availability and pricing for HP Spare Parts can be found at: http://h20141.www2.hp.com/Hpparts/Default.aspx?mscssid=F7C164E635124C2698DF90F9CD710892 . Parts can be ordered using Credit Card/Pcard or using a Purchase Order. Customers would prefer submitting orders using a Purchase Order must complete a short application to establish an account with the Parts Store. Purchase Orders should reference established Account Number and be submitted to partsaccount@hp.com. TX DIR Customers that register under the HP Self Maintainer Program can purchase out of warranty parts at a discount from the HP Parts Store. HP Spare Parts can also be ordered directly from HP Reseller/Order Fulfillers. HP will not influence or dictate pricing charged by HP Reseller/Order Fulfillers for HP Spare Parts. | | |
| **THIRD-PARTY PRODUCTS** | | |
| **Third-Party Products** | | |
| Third-Party Products (See Brand Listing Below) | | **15.00%** |
| **COMPANY NAMES** | | |
| 3DConnexion | 3M | |
| **"A", "B", "C"** | | |
| Addesso | Allied Telesis | Alteratec |
| Antenna Plus | Anthro | APC (Schneider Electric) |
| APG Cash Drawer | Approved Networks | ASUS |
| Avocent (an Emerson Company) | AXXON | Belkin |
| Barco | BLACK Box Network | Bosch (Dremel) |
| Bretford | C2G | CaseAce Products |
| Chicony | Cherry Keyboards | Chief |
| CMS | Crossmatch (DigitalPersona) | Crucial (by Micron) |
| Cyclone Products | | |
| **"D", "E", "F"** | | |
| Datamation Systems | Diamond Multimedia | Digi International |
| Eaton | Eizo | Emulux |
| Ergotron | EVGA | F5 |
| **"G", "H", "I"** | | |
| GETAC | Goldtouch | GovMark |
| Havis | Howard Medical | Humanscale |
| Hyundai | Identiv | IEE |
| Inforcase | Infocus | Intel |
| iPearl | | |
| **"J", "K", "L"** | | |
| JAR Systems | Kensington | Key Tronic |
| Kingston | Lacie | LG |
| Liebert (an Emerson Company) | Lockncharge | Logitech |
| LSI Logic | LTB & Hamilton Electronics | |
| **"M", "N", "O"** | | |
| MagTek | MASS Mutliples | Meridian |
| Mettler-Toledo | Micron | M-S Cash Drawer |
| NEC | | |
| **"P", "Q", "R"** | | |
| Peerless-AV | Plasmon | PMT |
| PNY | Polycom | Protect Computer Products |
| Riverbed Technologies | | |
| **"S", "T", "U"** | | |
| Samsonite | Sandisk | Scan Source |
| Seagate | SIIG | Targus |
| Tripp Lite | | |
| **"V", "W", "X", "Y", "Z"** | | |
| Virtual Instruments | Wave Systems | Zebra |

| Product Category | | DIR Customer Discount % from HP MSRP/US List Price |
|---|---|---|
| Zoom | zSpace | |
| **Third-Party Software** | | |
| Third-Party Software (See Brand Listing Below) | | **10.00%** |
| **Publisher Listing** | | |
| Absolute Software | LanDesk | Verdiem |
| **PRINTER SPECIALS (SELECT MODELS)** | | |
| **Printer Specials (Select Models) - Please see listing below** | | |
| **Printer Specials (Select Models) - Please see listing below** | | |
| F2L46B | HP Designjet T7200 Encrypted HD Printer | **39.00%** |
| B9E24B | HP Designjet T3500 eMFP Printer | **39.00%** |
| L2Y26B | HP DesignJet T2530 36in PS MF Printer | **39.00%** |
| L2Y24B | HP DesignJet T1530 36in PS Printer | **39.00%** |
| CR652B | HP Designjet T1300ps 44-in ePrinter | **39.00%** |
| L2Y22B | HP DesignJet T930 36in PS Printer | **39.00%** |
| F9A30A | HP DesignJet T830 36in MFP Printer | **39.00%** |
| CR648B | HP Designjet T790ps 24-in ePrinter | **39.00%** |
| F9A29A | HP DesignJet T730 36in Printer | **39.00%** |
| CQ893A | HP Designjet T520 36-in ePrinter | **39.00%** |
| CQ890A | HP Designjet T520 24-in ePrinter | **39.00%** |
| L3S82D | HP DesignJet HD Pro MFP w/Encrypted HDD | **39.00%** |
| G6H51B | HP HD Pro 42-in Scanner | **39.00%** |
| G6H50B | HP SD Pro 44-in Scanner | **39.00%** |
| F2S72B | HP DesignJet Z6800 Photo Production Printer | **39.00%** |
| CQ109B | HP Designjet Z6200 42in Printer | **39.00%** |
| E1L21B | HP DesignJet Z5400 44" Wide Format Color PostScript ePrinter | **39.00%** |
| CQ113A | HP Designjet Z5200 44-in Photo Printer | **39.00%** |
| Q6721B | HP Designjet Z3200 PostScript Photo Printer | **39.00%** |

| Part Number | Description | Net/Fixed Pricing |
|---|---|---|
| **STANDARD CONFIGURATIONS (DESKTOPS, NOTEBOOKS, MONITORS)** | | |
| **Desktop Standards** | | |
| L9F01UA | HP 400G2.5PD SFF i54590S 500G 4.0G 46 PC  Intel Core i5-4590S 3.0G 6M, 500GB HDD 7200 SATA, 4GB DDR3-1600 (sng ch), W8.1P DG W7 P64, 3-3-3-Wty | **$616.00** |
| K1T26AW | HP 600PD SFF i54590 500G 4.0G 28 PC  Intel Core i54590, 500GB HDD 7200 SATA, DVD-ROM, 4GB DDR3-1600(sng ch), Win 7 Pro 64bt, 3-3-3 Wty | **$636.00** |
| K3N08AW | HP 800ED SFF i54690 500G 4.0G 28 PC  Intel Core i5-4690 3.5G 6M, 500GB HDD 7200 SATA, DVD+/-RW, 4GB DDR3-1600 (sng ch), Win 7 Pro 64bt, 3-3-3 Wty | **$711.00** |
| **Notebook Standards** | | |
| T9D92AW#ABA | HP ProBook 640 i5-6300U 14.0 4GB/500 PC Core i5-6300U, 14.0 HD AG LED SVA, UMA, 4GB DDR4 RAM, 500GB HDD, DVD+/-RW, BT, 3C Battery, FPR, Win 7 PRO 64, 3yr Warranty | **$984.00** |
| T9E24AW | HP ProBook 650 i5-6300U 15.6 4GB/500 PC Core i5-6300U, 15.6 FHD AG LED SVA, UMA, 4GB DDR4 RAM, 500GB HDD, DVD+/-RW, BT, 3C Battery, FPR, Win 7 PRO 64, 3yr Warranty | **$987.00** |
| T7N23AW | HP EliteBook 840 i5-6300U 14 4GB/256 PC Core i5-6300U, 14.0 HD AG LED SVA, UMA, 4GB DDR4 RAM, 256GB SSD, BT, 3C Battery, FPR, Win 7 PRO 64, 3yr Warranty | **$1,144.00** |
| **Monitor Standards** | | |
| D2W67AA | HP ProDisplay P19A 19-In LED Monitor | **$131.00** |
| C9V76AA | HP EliteDisplay E221 21.5-In Monitor | **$158.00** |